



The Voice for Real Estate™ in Ozaukee County

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Event Calendar

- Thursday, November 10th
Dr David Clark, Professor of
Economics-Marquette
6:30 pm Registration
7:00 pm Start
- Thursday, December 8th
TBA
- Thursday, January 12th
Holiday Party (registration
starting soon)



Community Involvement

The Ozaukee REALTORS® Association is renewing its commitment to the community. We are looking to grow our community service involvement. In the past, we have helped to build Possibility Playground in Port Washington, collected food for local food pantries, and provided graduating high school students with scholarships.

After several years of raising less than the \$3000 needed to provide the scholarships every year, the Board of Directors has decided to suspend this program. The \$10 optional charge on the Dues statement will go to help provide the 2011 recipients with their scholarships. Though this program will not be offered this year, we are looking at offering more Community based involvement options and will need people to volunteer their time and talents to make them a success. Some of the organizations we are looking at assisting are as follows:

- Habitat for Humanity
- Care packages for soldiers
- Community food banks
- Community clothing drives
- NAR School of the future program.

If you have a cause that you think the Ozaukee REALTORS® Association can assist with, please let us know so that the Board of Directors can discuss the best way to provide support.

Since everyone, including the Association, have been tightening their belts, we are looking for projects that will be a cost of time, rather than that of finance. If you wish to volunteer for the Outreach Committee, please let Jared know so that your name can be added to the contact list. We will also be looking for people to chair certain Outreach activities, if you wish to serve on a specific cause, please let us know that as well.

Officers

President: Adam Poehlman
Treasurer: Doug Winquist

President Elect: Tricia Motte
Secretary: Tom Pehowski

Immediate Past President: Wally Thill
MLS Director: Howard Loeb

Directors

Alice Bush
Jane Meyer

Barb Gish
Troy Bretl

Becky Wick
Mike Didier

Dawn Sinclair

Association Executive: Jared Jamrozy 262/375-4730 or ozra@att.net
Office Hours: Monday-Thursday 8:30-2:00 Friday 8:30-12:00



***For Every Meeting You Attend You Can Enter To Win A Free Local Membership To ORA for 2012! ***

President's Corner

In an age where we can be overwhelmed by technology it can seem a little daunting. That being said, we need to keep up with it. We are the experts in an industry where people constantly think they know more than we do. Between the do-it-yourself TV programs and newspaper articles talking about selling your home yourself it is important to be on top of your game. I thought that it would be fun to have a little competition of sorts. I am looking for feedback from members on what sites they feel are most useful to agents. I am curious what websites agents feel are the most informative places to get information that they can use to keep up with market information, trends, and news; not necessarily websites that are targeted for marketing properties. If you have ones you like, email them to me at apoehlman@realtyexecutives.com

The deadline for this will be November 19th. At that point I will pick an agent from those that participated and issue them a gift certificate to the ORA store. I will then put the list of useful sites together and include them in next month's newsletter. Fingers crossed you guys participate now, so come on!!!!

On another note, Tom Didier made mention to me that if anyone has any vacant listings in Ozaukee County that the local SWAT team can use for practice, please let him know. The building can be residential or commercial and just needs to be in Ozaukee County. The SWAT team practices each month and are always looking for a new home/building to practice in. Practice consists of room clearing techniques and finding the "bad guy". No live ammunition is ever used. Occasionally, they will use paint ball guns outside, but they will not do any damage to the interior. Bank owned homes work great! Sometimes you may have sellers that also just think it would be cool to have a SWAT practice at their home. The practice takes place during daylight for a few hours. They also place large signs up saying "practice in progress" so that the neighbors don't think something bad is actually happening. It's a great service to allow the people that protect us to "hone their skills" for the time when they actually need it! Let Tom know if you have something!

Adam Poehlman
2011/2012 President
Ozaukee REALTORS® Association



Donna Ohm

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Dues Due Date

Association dues are due no later than December 1st, 2011. If you pay after that date, you will need to add the \$50 late to fee.

*You are cordially invited to an evening
with Dr. David Clark, professor at
Marquette University...*

- *Topic: The Economy and the Housing Market: A National and Local perspective*
- *Date: Thursday, November 10, 2011*
- *Time: 6:30 p.m. Registration, 7:00 p.m. Program*
- *Place: Ozaukee REALTORS® Association*

W63 N545 Hanover Avenue

Cedarburg, WI 53012

*Light refreshments will be served so please
RSVP to 262-375-4730 or ozra@att.net by
November 9th. This program is sponsored
jointly by the*

Ozaukee REALTORS® Association and

Port Washington State Bank.



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Oz-Opoly Now Available through the ORA Store!

Play as your favorite Ozaukee County Landmarks and purchase deeds from a diverse group of sponsors. Proceeds from the sale of this game benefit Honor Flight, a non-profit organization who honors those who have served in the military by providing them transportation to the memorials honoring those who have served. Some of the money also goes to assist in the ongoing Ozaukee County Court House restoration project. The game is \$24.95 plus tax. We currently have 5 available for purchase but can order additional games per demand for them.



ORA Gift Certificates Now Available

The Ozaukee REALTORS® Association is proud to announce that we now have Gift Certificates available. These certificates are available in any denomination and are perfect for: Broker's Open drawings, thanking that agent in your office for taking your floor time, office meeting giveaways and so much more.

These certificates can be redeemed for store items, function registration, continuing education classes (ORA sponsored) or use them to pay your dues!

Early Bird Discount

The \$10 early payment discount for paying your dues will soon expire. Dues must be paid on or before November 1st to receive the discount. Envelopes post marked before November 1st will be accepted. The Discount has been extended this year to include use of a Visa or MasterCard.

Automatic Dues Payments

For those of you who have your dues paid by a 3rd party company, please notify them of the new address for the Association. They don't look at the renewal form and have been mailing them to the old address as it is the one they have on file. The mail is being forwarded this year, however; next year the post office will not be forwarding it which may lead to disruption of services due to non-payment.

ORA is proud to welcome the following new members, they completed their new member orientation class on October 27, 2011!

Paul Apfelbach-Realty Executives
Holly Finnigan-Coldwell Banker
Adam Joseph-Shorewest REALTORS®
Lisa Kleyman-Infinity Realty, Inc.
Kimberly Knoeppel-Coldwell Banker
Jennifer Richter-Coldwell Banker

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